

# Compliance, More than Just Mandates

September 2024



# Your speaker



## Markus Hornburg SVP Global Compliance, Basware

Markus is a seasoned **global compliance expert** with 25 years of hands-on experience in product, trade, and tax compliance.

Serving as a trusted advisor to both **governments and the private sector** worldwide, he spearheads crucial digitization initiatives.

Trained as an applied linguist, Markus excels in **change management**, emphasizing the human aspect often overlooked in IT projects. His mission is to empower individuals to embrace innovative and efficient approaches for ultimate success.



# Global Compliance



# Global e-Invoicing Mandates

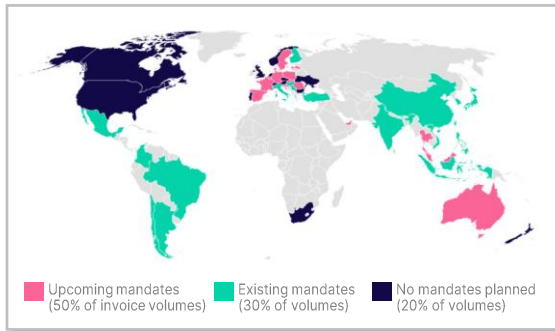
August 2024, excluding e-reporting requirements, all dates subject to change



# Best practice compliance approach



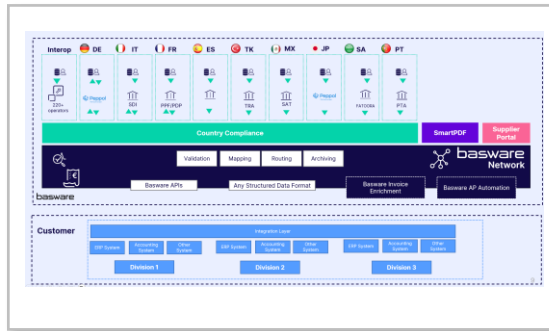
## Country roadmap prioritization



**Review existing and upcoming mandates** for countries in which the organization operates

**Prioritize mandate rollout plan** based on urgency (go-live date of mandate) and impact (invoice volume impacted)

## Preparing for the mandate

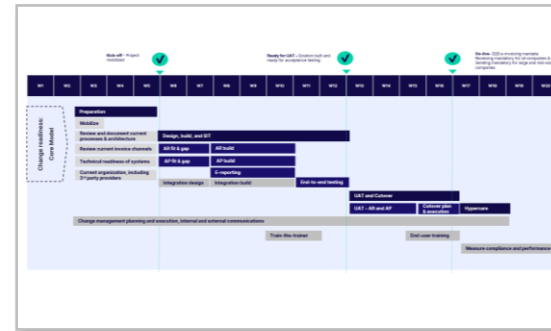


**Review current processes and systems landscape** and jointly define most appropriate strategy

**Define target operating model** (org., roles, processes, KPIs)

**Prepare data and systems** to ensure quality and availability of data for mandate requirements

## Change management and implementation

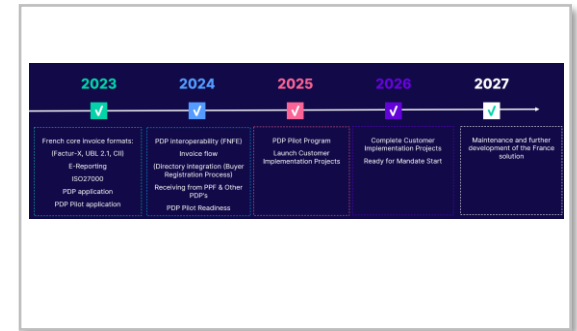


**Prepare the organization for change** to ensure impact of mandate to people and processes is manageable

**Support project mobilization** (kick-off, mandate details, solution design workshops, etc.)

**Build the team** and implement

## Monitoring and updating roadmap

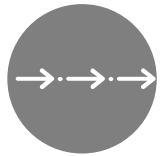


**Monitor requirements and timeline** of global mandates

**Maintain regular communication** with local authorities

Leverage best practices to ensure any **regulatory changes are adopted quickly**

# Build a repeatable model to ensure holistic process transformation and faster time to value



## Traditional approach

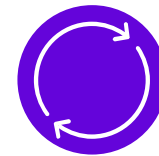
Prepare and deploy **each mandate individually** depending on mandate go-live date



To be performed for each mandate

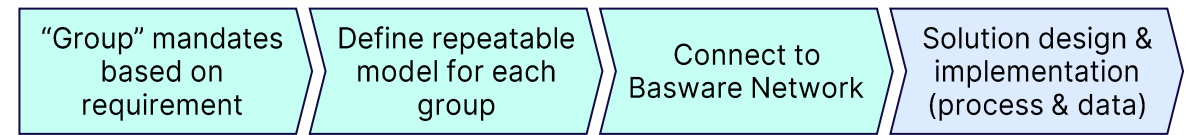
**Higher effort, coordination and resource deployment** required to ensure compliance with each local mandate

**Potentially overlook automation benefits** and encounter implementation hurdles and increased exposure to tax risks



## Basware approach

Develop **repeatable model** for each mandate type and deploy in agile approach



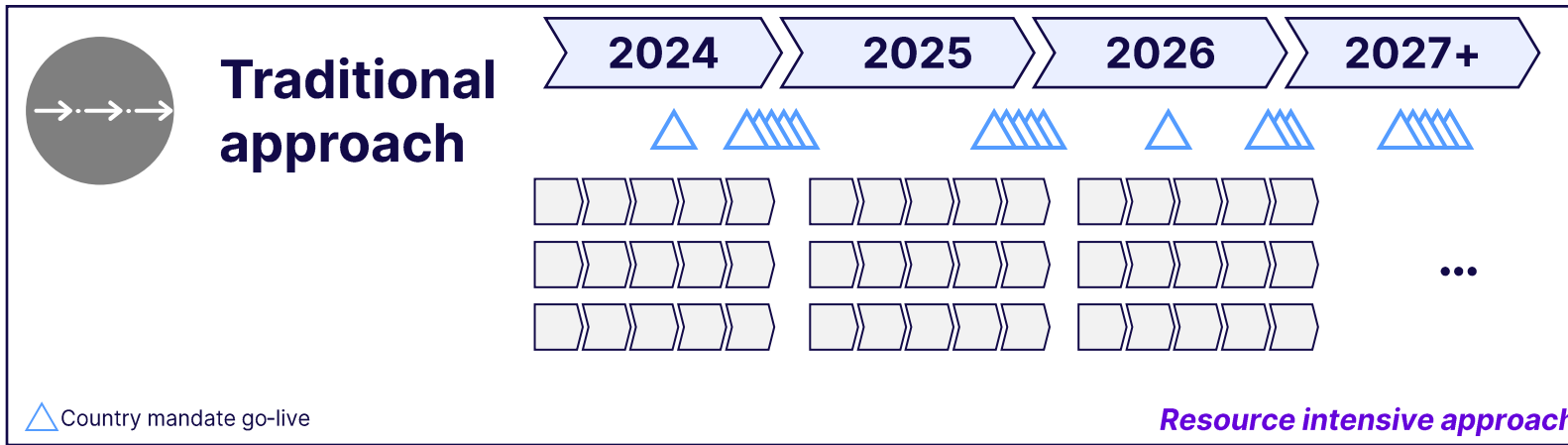
One-time effort to design repeatable model

Adapt and deploy for each mandate

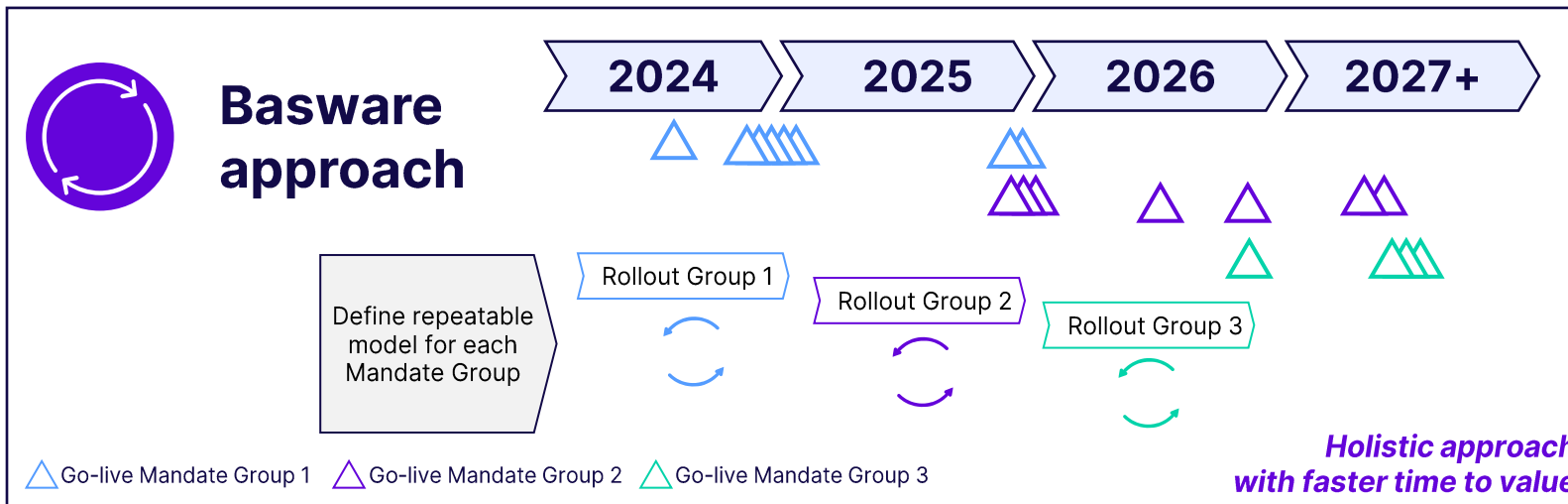
**Review and redesign AP processes holistically** and enable holistic process transformation and change management

**Achieve greater time to value** and reduce processing costs across the global end-to-end AP process

# Companies need to ACT NOW and not wait for mandate deadlines to kick-in



Number and complexity of mandates will accelerate in the upcoming years, with current countries poised to initiate further e-invoicing and reporting mandates

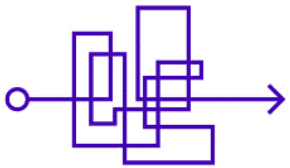


Best-in-class companies are already acting now with a repeatable model, to prepare for the majority of mandates goes which is planned to go live by 2025

# Benefits of Basware Compliance approach



## Basware Compliance benefits



### Complexity reduction

**One partner and Single Point of Contact** for all global mandates to provide expertise and ensure compliance with existing/ upcoming mandates



### Process improvement

**Consistent approach streamlining internal AR, AP and Tax processes** and minimizing touchpoints for all sending/ receiving e-invoices



### Workforce efficiency

**Increased AP team efficiency and lower processing costs** by spending less time on manual invoicing activities (e.g., scanning, data input)



### Enhanced risk management

**Reduce risk of non-compliance** by connecting to government platforms and sending/ receiving invoices across all platforms



# Compliance is not your business. It's ours.



## *Basware's Compliance solution offering*



### Compliance Automation

**Flexible invoice sending and receiving** for new mandates with complete, high-quality invoice data supported **by AI and ML powered invoice automation solution**



### Compliance Coverage

**Comprehensive global mandate and tax law coverage** ('Global reach, local coverage') which limits risk, fraud and penalties and is scalable across all BUs globally



### Compliance Expertise

**Navigate the complex and fragmented compliance landscape** with a global and local compliance knowledge leveraging 40+ years of best practice experience

# Basware Compliance Value Proposition



## Basware to be the consolidation platform for all finance transactions

- Invoice compliance requires a controlled audit trail for all invoice transactions from the billing system to the finance system
- This includes the processing of invoice data via government invoice clearance systems or based on government prescribed formats
- The Basware network incl our interoperability capabilities allows us to receive invoices from anywhere
- We are the only provider with a dedicated compliance team and a substantial investment in a partnership with PwC to guide our product design process and ongoing compliance delivery
- **Basware is uniquely positioned to offer consolidation of all finance transactions regardless of their origin in one single platform in a validated state so that clean data can be submitted into the client finance system for expedited and error-free month end as well as year end results creation.**
- **This also enables the CFO to have a complete and transparent overview on the financial status of the entire organization at the click of a mouse**